

RealTStats

Real Estate Market Statistics

Waterloo - All Residential Sales

Resale Homes Only

For the Period

July 2017 to June 2018

Average Price & Total Sales- Past 12 Months

Month	Freehold Detached	Freehold Attached	Ground Level Condos	Apartment Condos	Total Sales
Jul-17	\$574,797	\$387,817	\$319,297	\$305,408	157
Aug-17	\$544,595	\$384,232	\$317,788	\$356,639	140
Sep-17	\$560,544	\$397,429	\$304,233	\$288,575	102
Oct-17	\$561,920	\$387,931	\$324,255	\$306,292	107
Nov-17	\$523,076	\$430,526	\$348,758	\$345,400	117
Dec-17	\$551,172	\$423,355	\$295,022	\$285,012	92
Jan-18	\$598,822	\$391,786	\$391,000	\$231,231	68
Feb-18	\$588,015	\$404,903	\$305,878	\$298,423	104
Mar-18	\$630,477	\$400,358	\$344,577	\$323,532	136
Apr-18	\$603,648	\$417,871	\$307,721	\$322,619	156
May-18	\$611,058	\$420,562	\$334,094	\$324,843	194
Jun-18	\$607,261	\$432,171	\$336,378	\$316,715	168

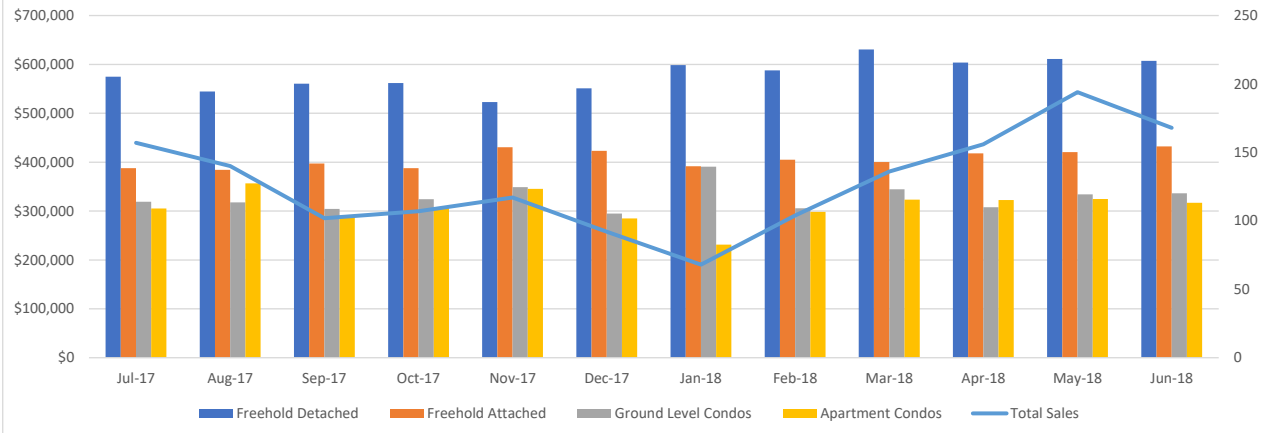
About this Report

Statistical information presented in this report is intended to provide an accurate snapshot of residential real estate activity in the community highlighted. This report contains information for resale homes only, new construction is excluded. Information has been gathered and compiled using ORTIS (Ontario Regional Technology & Information Systems) MLS data, accessed through the CoreLogic Matrix System.

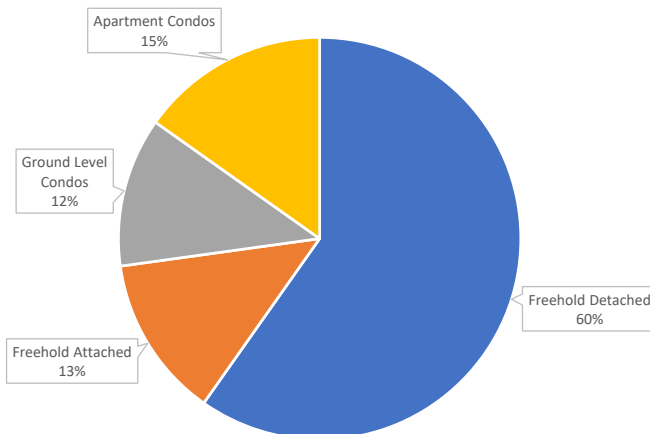
The information in this report is divided into four Property Types as follows:

1. Freehold Detached - Single detached dwellings only
2. Freehold Attached - Other freehold "non-condo" dwellings, such as townhouses, semi-detached houses, stacked townhouses.
3. Ground Level Condominiums - All "non-apartment" condominiums, in the form of townhouses, semi-detached houses, stacked townhouses, detached houses.
4. Apartment Condominiums - Apartment style units in low or highrise buildings.

Average Sale Price by Property Type Past 12 Months



Percent of Total Sales by Property Type Past 12 Months



All Residential Sales - Past 12 Months

Month	Freehold Detached	Freehold Attached	Ground Level Condos	Apartment Condos
Jul-17	100	20	14	23
Aug-17	85	26	11	18
Sep-17	63	17	6	16
Oct-17	69	16	9	13
Nov-17	68	19	13	17
Dec-17	47	11	17	17
Jan-18	29	7	16	16
Feb-18	63	7	19	15
Mar-18	84	18	15	19
Apr-18	87	15	19	35
May-18	129	21	25	19
Jun-18	97	24	21	26
Total Sales	921	201	185	234

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Real Estate Market Statistics

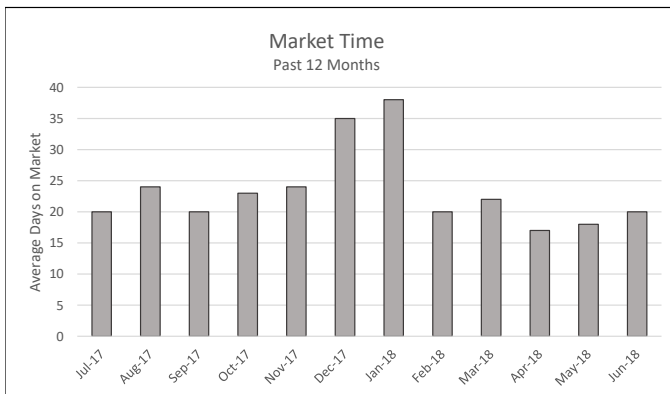
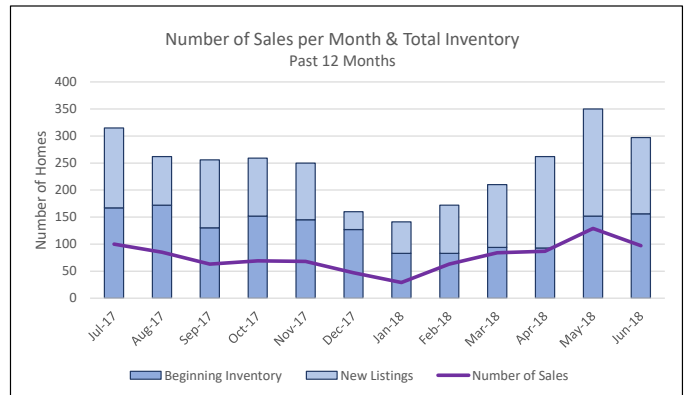
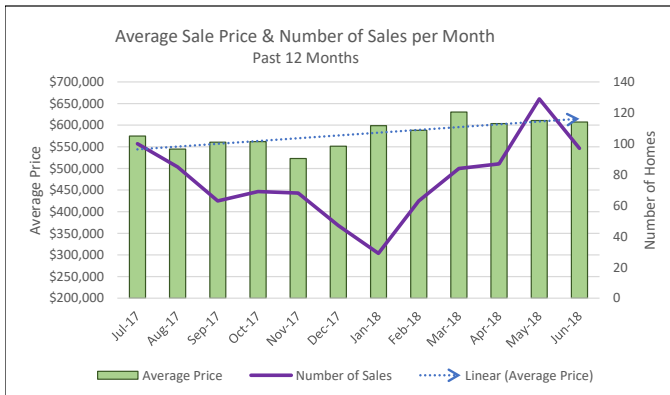
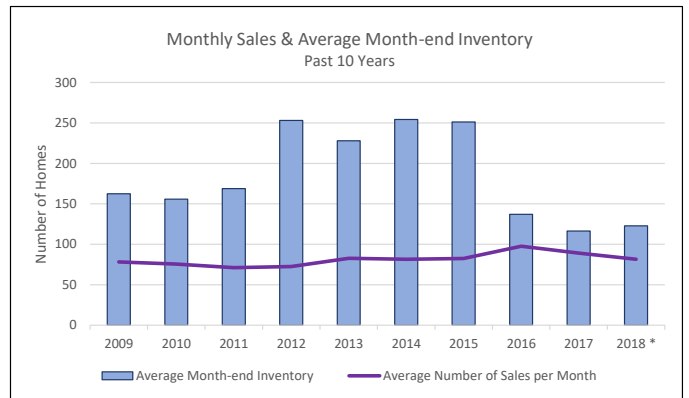
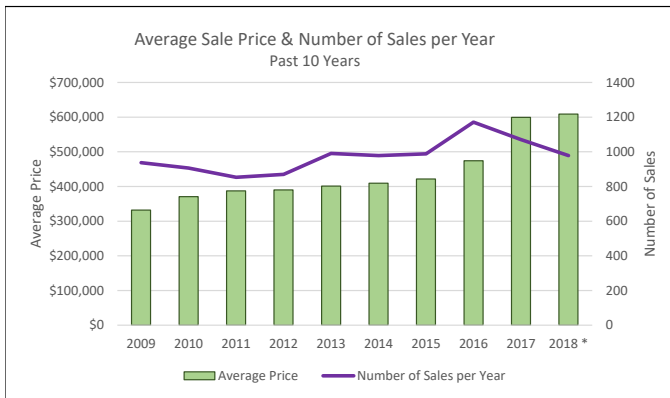
Waterloo - Detached Freehold

Year	Average Price	Annual Sales	Average Monthly Sales	Average Inventory (Month End)
2009	\$331,970	937	78	162
2010	\$370,396	906	76	156
2011	\$387,086	853	71	169
2012	\$389,877	870	73	253
2013	\$401,176	991	83	228
2014	\$409,293	978	82	254
2015	\$421,689	988	82	251
2016	\$474,200	1171	98	137
2017	\$599,467	1070	89	116
2018 *	\$608,628	978	82	123

* Current year Annual Sales are projected to year end

July 2017 to June 2018

Month	Beginning Inventory	Number of New Listings	Number of Sales	Month End Inventory	Average Price	Days on Market
Jul-17	167	148	100	172	\$574,797	20
Aug-17	172	90	85	130	\$544,595	24
Sep-17	130	126	63	152	\$560,544	20
Oct-17	152	107	69	145	\$561,920	23
Nov-17	145	105	68	127	\$523,076	24
Dec-17	127	33	47	83	\$551,172	35
Jan-18	83	58	29	83	\$598,822	38
Feb-18	83	89	63	94	\$588,015	20
Mar-18	94	116	84	93	\$630,477	22
Apr-18	93	169	87	152	\$603,648	17
May-18	152	198	129	156	\$611,058	18
Jun-18	156	141	97	158	\$607,261	20



Market Snapshot

June 2018

- New Listings: **141** High 71%
- Inventory: **158** Low 33%
- Number of Sales: **97** Normal 66%
- Market Time (Days): **20** Low 7%

Average Price: \$607,300
 Linear Trend: \$6441 per month

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Real Estate Market Statistics

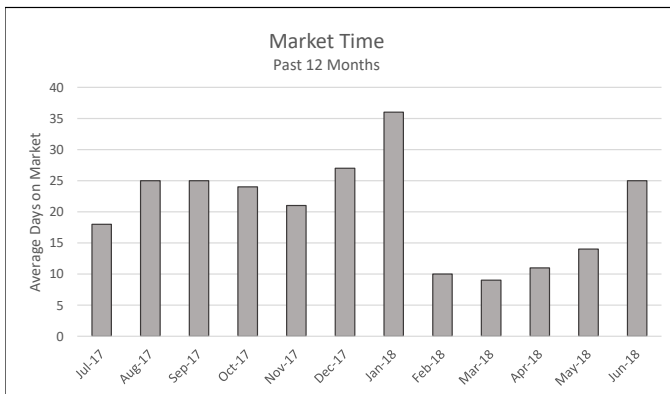
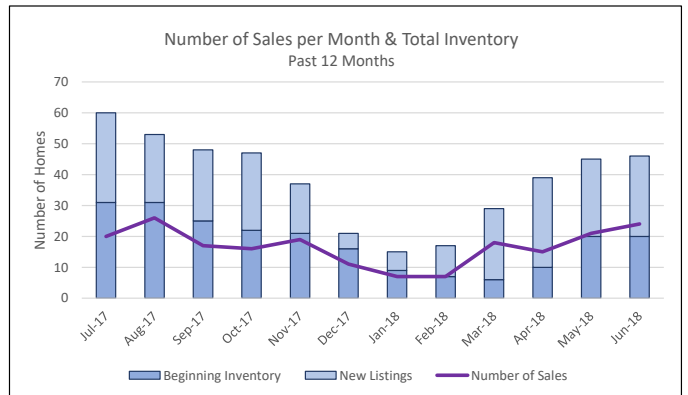
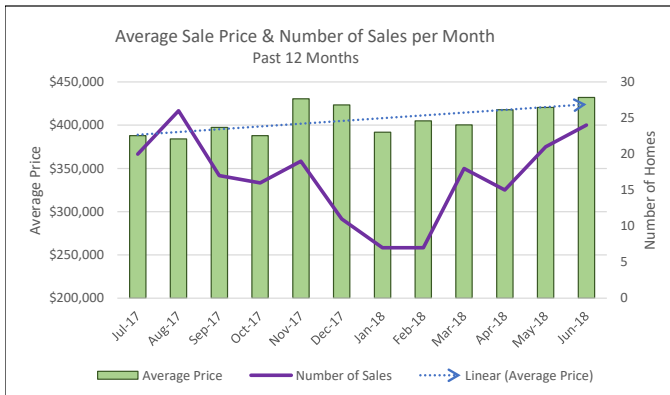
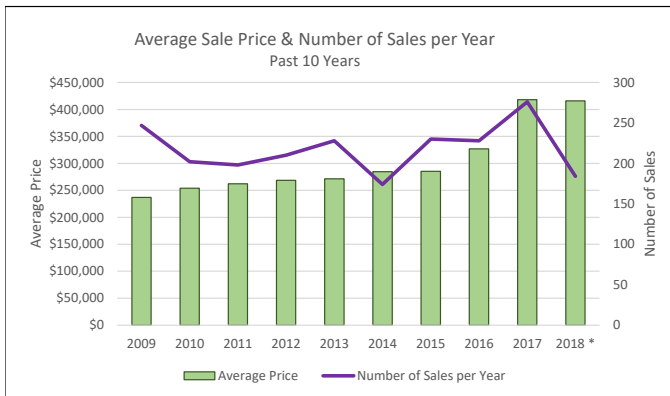
Waterloo - Attached Freehold

Year	Average Price	Annual Sales	Average Monthly Sales	Average Inventory (Month End)
2009	\$236,778	247	21	28
2010	\$253,879	202	17	16
2011	\$262,006	198	17	20
2012	\$268,708	210	18	31
2013	\$271,360	228	19	30
2014	\$284,616	174	15	25
2015	\$285,112	230	19	37
2016	\$326,901	228	19	17
2017	\$417,946	276	23	20
2018 *	\$415,818	184	15	14

* Current year Annual Sales are projected to year end

July 2017 to June 2018

Month	Beginning Inventory	Number of New Listings	Number of Sales	Month End Inventory	Average Price	Days on Market
Jul-17	31	29	20	31	\$387,817	18
Aug-17	31	22	26	25	\$384,232	25
Sep-17	25	23	17	22	\$397,429	25
Oct-17	22	25	16	21	\$387,931	24
Nov-17	21	16	19	16	\$430,526	21
Dec-17	16	5	11	9	\$423,355	27
Jan-18	9	6	7	7	\$391,786	36
Feb-18	7	10	7	6	\$404,903	10
Mar-18	6	23	18	10	\$400,358	9
Apr-18	10	29	15	20	\$417,871	11
May-18	20	25	21	20	\$420,562	14
Jun-18	20	26	24	20	\$432,171	25



Market Snapshot

June 2018

- New Listings: 26 **High** 68%
- Inventory: 20 **Normal** 37%
- Number of Sales: 24 **High** 74%
- Market Time (Days): 25 **Normal** 49%

Average Price: \$432,200
 Linear Trend: \$3188 per month

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Real Estate Market Statistics

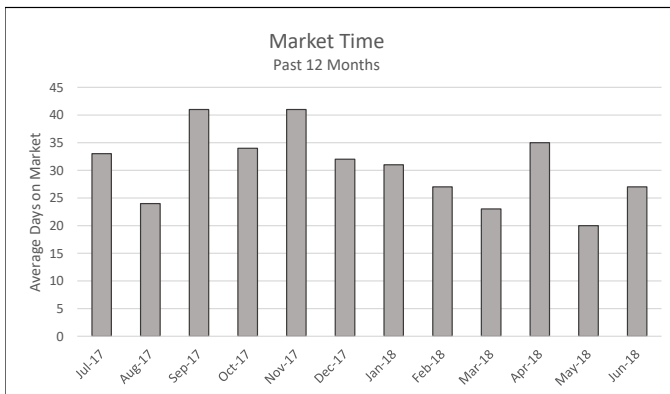
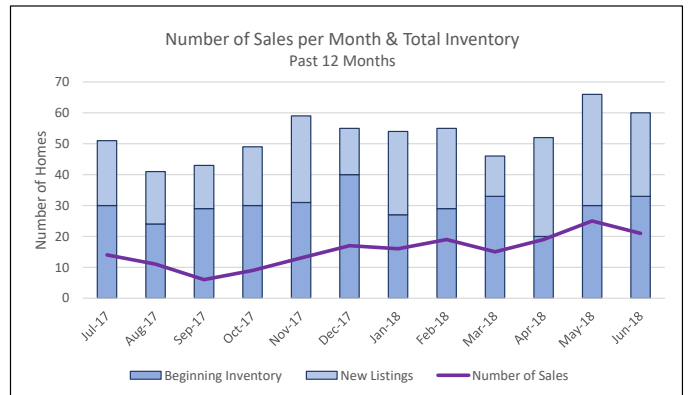
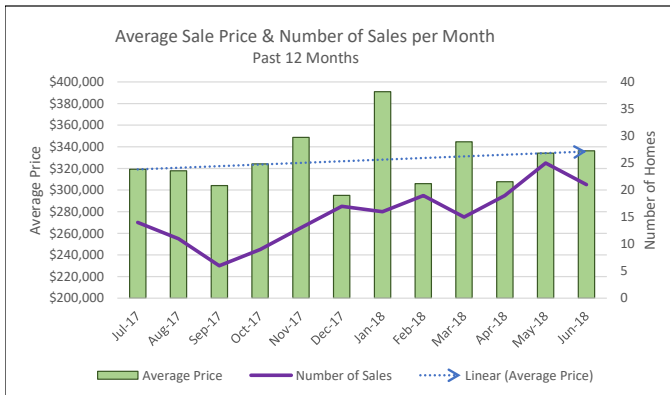
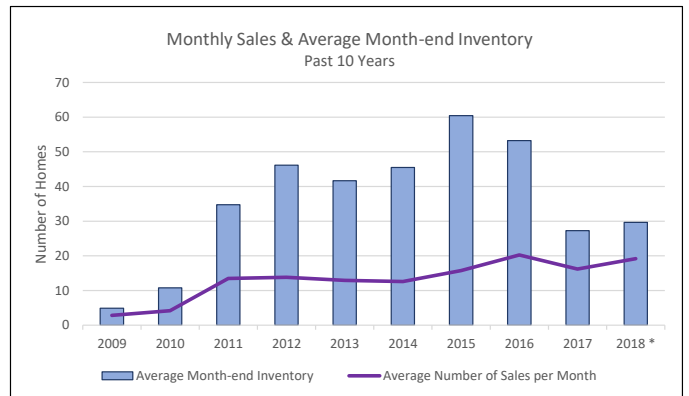
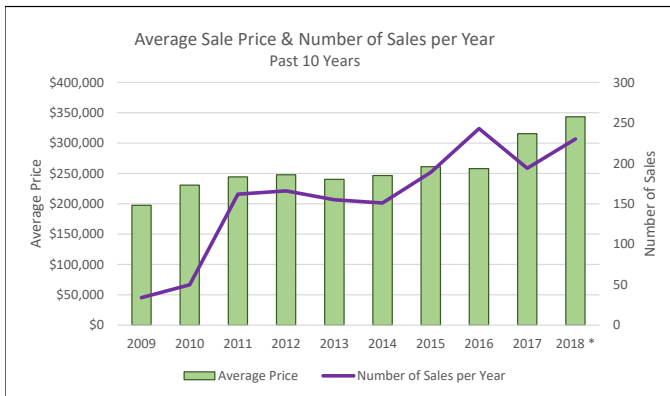
Waterloo - Ground Level Condominiums

Year	Average Price	Annual Sales	Average Monthly Sales	Average Inventory (Month End)
2009	\$197,491	34	3	5
2010	\$230,788	50	4	11
2011	\$244,377	162	14	35
2012	\$247,974	166	14	46
2013	\$240,182	155	13	42
2014	\$246,616	151	13	46
2015	\$261,245	189	16	60
2016	\$258,124	243	20	53
2017	\$315,523	194	16	27
2018 *	\$343,400	230	19	30

* Current year Annual Sales are projected to year end

July 2017 to June 2018

Month	Beginning Inventory	Number of New Listings	Number of Sales	Month End Inventory	Average Price	Days on Market
Jul-17	30	21	14	24	\$319,297	33
Aug-17	24	17	11	29	\$317,788	24
Sep-17	29	14	6	30	\$304,233	41
Oct-17	30	19	9	31	\$324,255	34
Nov-17	31	28	13	40	\$348,758	41
Dec-17	40	15	17	27	\$295,022	32
Jan-18	27	27	16	29	\$391,000	31
Feb-18	29	26	19	33	\$305,878	27
Mar-18	33	13	15	20	\$344,577	23
Apr-18	20	32	19	30	\$307,721	35
May-18	30	36	25	33	\$334,094	20
Jun-18	33	27	21	33	\$336,378	27



Market Snapshot

June 2018

- New Listings: 27 **High** 81%
- Inventory: 33 **Normal** 53%
- Number of Sales: 21 **High** 88%
- Market Time (Days): 27 **Low** 16%

Average Price: \$336,400
 Linear Trend: \$1497 per month

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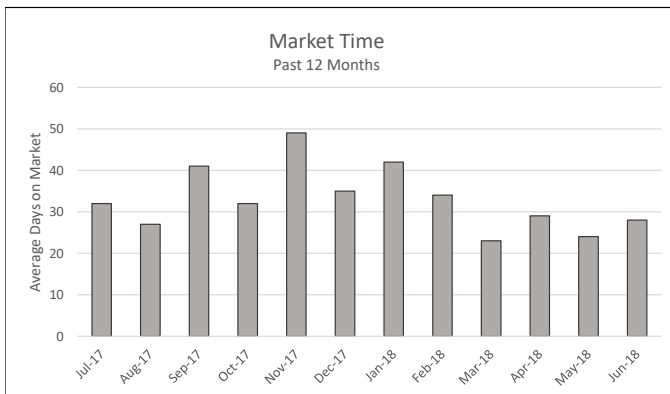
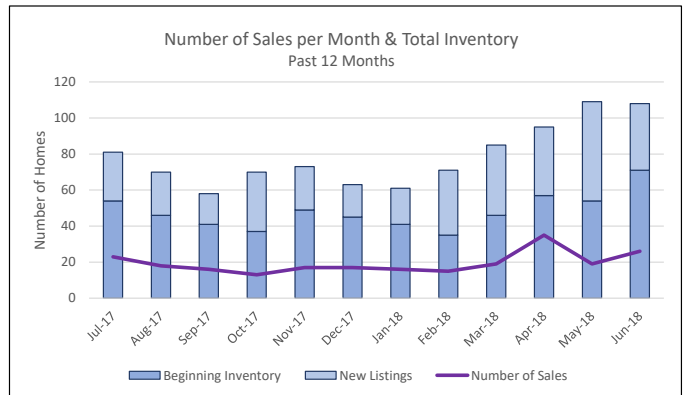
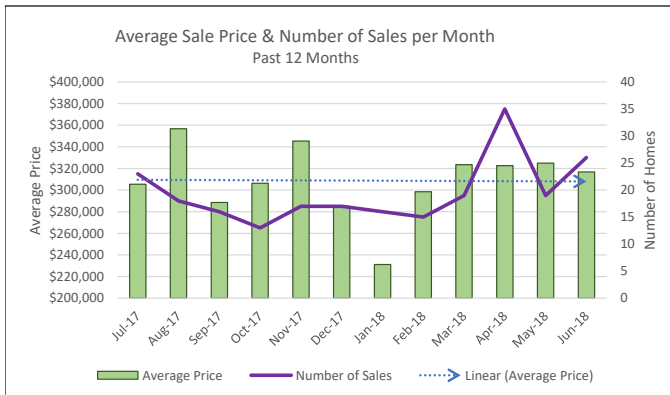
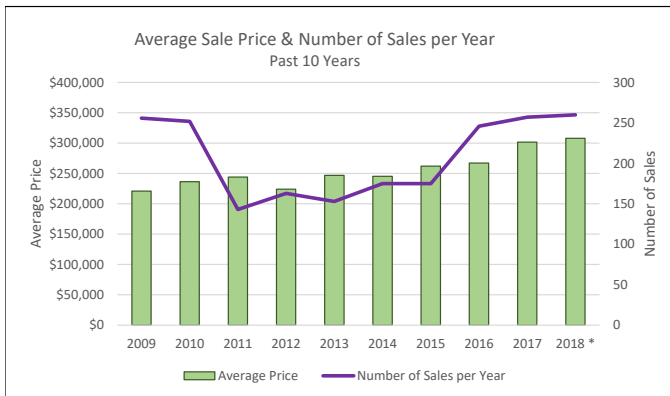
Waterloo - Apartment Condominiums

Year	Average Price	Annual Sales	Average Monthly Sales	Average Inventory (Month End)
2009	\$220,856	256	21	72
2010	\$236,452	252	21	65
2011	\$244,085	143	12	36
2012	\$224,263	163	14	59
2013	\$247,030	153	13	66
2014	\$245,431	175	15	89
2015	\$262,089	175	15	104
2016	\$267,206	246	21	104
2017	\$301,525	257	21	45
2018 *	\$307,857	260	22	56

* Current year Annual Sales are projected to year end

July 2017 to June 2018

Month	Beginning Inventory	Number of New Listings	Number of Sales	Month End Inventory	Average Price	Days on Market
Jul-17	54	27	23	46	\$305,408	32
Aug-17	46	24	18	41	\$356,639	27
Sep-17	41	17	16	37	\$288,575	41
Oct-17	37	33	13	49	\$306,292	32
Nov-17	49	24	17	45	\$345,400	49
Dec-17	45	18	17	41	\$285,012	35
Jan-18	41	20	16	35	\$231,231	42
Feb-18	35	36	15	46	\$298,423	34
Mar-18	46	39	19	57	\$323,532	23
Apr-18	57	38	35	54	\$322,619	29
May-18	54	55	19	71	\$324,843	24
Jun-18	71	37	26	72	\$316,715	28



Market Snapshot

June 2018

- New Listings: 37 **High** 74%
- Inventory: 72 **Normal** 57%
- Number of Sales: 26 **High** 86%
- Market Time (Days): 28 **Low** 6%

Average Price: \$316,700
 Linear Trend: **-\$112 per month**